

Productivity Coaching

Twelve ways it can benefit you.

- 01 Training:** Guest speakers, agent panels, masterminds, KW classes and events, time management, wealth building and more.
- 02 Resources:** Access to a library of resources to help you grow your business, gain knowledge and personal growth.
- 03 Tools:** Business tracking tools and systems so you always know your numbers and where your business is coming from.
- 04 Support:** Weekly group meeting and discussions with colleagues and Coaches.
- 05 Transaction Support:** Knowledgeable, educated and experienced Coaches to help guide you through the process.
- 06 Accountability:** High level accountability to activities, following a plan and execution of strategies to grow and run a successful, sustainable business
- 07 Goal Setting:** Determine the number of appointments, leads and closings needed to meet your financial goals and live your life by design
- 08 Models:** Fundamental and foundational training utilizing the Millionaire Real Estate Agent, Shift, The One Thing, and other core resources.
- 09 Business Planning:** Complete and through training using the Lead Generation Model, Budget Model, and Economic Model to build your business, create a plan, execute strategies to ensure success.
- 10 Skillset:** Master every aspect of how to do the business through Role play and conversations around listing presentations, negotiations, lead generation, technology, etc.
- 11 1:1 Coaching:** Earned personal meetings with the Coach to discuss successes, obstacles, opportunities and accountability to actions specific to your business
- 12 Expansion:** Thorough evaluation of the health of your business including P&L review, leverage and growth opportunities.

For More Information Contact: Karen Ward

